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This announcement is not for release, publication, distribution, directly or indirectly, in or into the United States (including its territories and possessions, any state of the United States and the District of Columbia). This announcement does not constitute or form a part of any offer or solicitation to purchase or subscribe for securities in the United States. The securities mentioned herein have not been, and will not be, registered under the United States Securities Act of 1933 as amended from time to time (the "U.S. Securities Act"). The securities may not be offered or sold in the United States except pursuant to an exemption from the registration requirements of the U.S. Securities Act and in compliance with any applicable state securities laws, or outside the United States unless in compliance with Regulation S under the U.S. Securities Act. There will be no public offer of securities in the United States.

This announcement is for information purposes only and does not constitute an invitation or offer to acquire, purchase or subscribe for securities. This announcement is not a prospectus. Potential investors should read the prospectus dated February 16, 2021 (the "**Prospectus**") issued by JOINN Laboratories (China) Co., Ltd. (the "**Company**") for detailed information about the Global Offering described below before deciding whether or not to invest in the H Shares thereby being offered. The Company has not been and will not be registered under the U.S. Investment Company Act of 1940, as amended.

Unless otherwise defined in this announcement, capitalized terms used herein shall have the same meanings as those defined in the Prospectus.

In connection with the Global Offering, CLSA Limited as stabilization manager (the "Stabilization Manager") (or its affiliates or any person acting for it), on behalf of the Underwriters, may over-allocate or effect transactions with a view to stabilizing or supporting the market price of the H Shares at a level higher than that which might otherwise prevail for a limited period after the Listing Date. However, there is no obligation on the Stabilization Manager (or its affiliates or any person acting for it) to conduct any such stabilizing action. Such stabilizing action, if taken, (a) will be conducted at the absolute discretion of the Stabilization Manager (or its affiliates or any person acting for it) and in what the Stabilization Manager reasonably regards as the best interest of our Company, (b) may be discontinued at any time and (c) is required to be brought to an end within 30 days of the last day for lodging applications under the Hong Kong Public Offering (which is Sunday, March 21, 2021). Such stabilization action, if taken, may be effected in all jurisdictions where it is permissible to do so, in each case in compliance with all applicable laws, rules and regulatory requirements, including the Securities and Futures (Price Stabilizing) Rules (Chapter 571W of the Laws of Hong Kong), as amended, made under the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong).

Potential investors should be aware that no stabilizing action can be taken to support the price of the H Shares for longer than the stabilization period, which will begin on the Listing Date, and is expected to expire on the 30th day after the last day for lodging applications under the Hong Kong Public Offering (which is Sunday, March 21, 2021). After this date, when no further stabilizing action may be taken, demand for the H Shares, and therefore the price of the H Shares, could fall.

Potential investors of the Offer Shares should note that the Joint Global Coordinators (for themselves and on behalf of the Hong Kong Underwriters) shall be entitled to terminate their obligations under the Hong Kong Underwriting Agreement with immediate effect upon the occurrence of any of the events set out in the paragraph headed "Underwriting – Underwriting Arrangements and Expenses – Hong Kong Public Offering – Grounds for Termination" in the Prospectus at any time prior to 8:00 a.m. (Hong Kong time) on the Listing Date (which is currently expected to be on Friday, February 26, 2021).



# JOINN Laboratories (China) Co., Ltd.

北京昭衍新藥研究中心股份有限公司

(A joint stock company incorporated in the People's Republic of China with limited liability)

# **GLOBAL OFFERING**

Number of Offer Shares under the Global Offering	:	43,324,800 H Shares (subject to the Over-allotment Option)
Number of Hong Kong Offer Shares	:	3,899,300 H Shares (subject to reallocation)
Number of International Offer Shares	:	<b>39,425,500 H Shares (subject to reallocation and the Over-allotment Option)</b>
Maximum Offer Price	:	<ul> <li>HK\$151.00 per H Share, plus brokerage of 1%, SFC transaction levy of 0.0027%, and Stock Exchange trading fee of 0.005% (payable in full on application in Hong Kong dollars and subject to refund)</li> </ul>
Nominal value Stock code	:	RMB1.00 per H share 6127

Sole Sponsor, Joint Global Coordinator, Joint Bookrunner and Joint Lead Manager



Joint Global Coordinators, Joint Bookrunners and Joint Lead Managers

BofA SECURITIES 🦅



#### Joint Bookrunners and Joint Lead Managers

The Company has applied to the Listing Committee of the Stock Exchange for the granting of the listing of, and permission to deal in, our H Shares to be issued pursuant to the Global Offering (including any additional H Shares which may be issued pursuant to the exercise of the Over-allotment Option). Assuming that the Hong Kong Public Offering becomes unconditional at or before 8:00 a.m. in Hong Kong on Friday, February 26, 2021, dealing in the H Shares on the Stock Exchange are expected to commence at 9:00 a.m. on Friday, February 26, 2021.

# **IMPORTANT NOTICE TO INVESTORS:**

# FULLY ELECTRONIC APPLICATION PROCESS

We have adopted a fully electronic application process for the Hong Kong Public Offering. We will not provide printed copies of the Prospectus or printed copies of any application forms to the public in relation to the Hong Kong Public Offering.

The Prospectus is available at the website of the Hong Kong Stock Exchange at <u>www.hkexnews.hk</u> under the "*HKEXnews > New Listings > New Listing Information*" section, and our website at <u>www.joinn-lab.com</u>. If you require a printed copy of the Prospectus, you may download and print from the website addresses above.

To apply for the Hong Kong Offer Shares, you may:

- (1) apply online via the HK eIPO White Form service in the IPO App (which can be downloaded by searching "IPO App" in App Store or Google Play or downloaded at <u>www.hkeipo.hk/IPOApp</u> or <u>www.tricorglobal.com/IPOApp</u>) or at <u>www.hkeipo.hk</u>; or
- (2) electronically cause HKSCC Nominees to apply on your behalf, including by:
  - i. instructing your **broker** or **custodian** who is a CCASS Clearing Participant or a CCASS Custodian Participant to give **electronic application instructions** via CCASS terminals to apply for the Hong Kong Offer Shares on your behalf; or
  - ii. (if you are an existing CCASS Investor Participant) giving electronic application instructions through the CCASS Internet System (<u>https://ip.ccass.com</u>) or through the CCASS Phone System (using the procedures in HKSCC's "An Operating Guide for Investor Participants" in effect from time to time). HKSCC can also input electronic application instructions for CCASS Investor Participants through HKSCC's Customer Service Centre by completing an input request.

If you have any question about the application for the Hong Kong Offer Shares, you may call the enquiry hotline of our H Share Registrar, Tricor Investor Services Limited, at +852 3907 7333 on the following dates:

Tuesday, February 16, 2021	—	9:00 a.m. to 9:00 p.m.
Wednesday, February 17, 2021	_	9:00 a.m. to 9:00 p.m.
Thursday, February 18, 2021	_	9:00 a.m. to 9:00 p.m.
Friday, February 19, 2021	_	9:00 a.m. to 12:00 noon

We will not provide any physical channels to accept any application for the Hong Kong Offer Shares by the public. The contents of the electronic version of the Prospectus are identical to the printed document as registered with the Registrar of Companies in Hong Kong pursuant to Section 342C of the Companies (Winding Up and Miscellaneous Provisions) Ordinance. If you are an **intermediary**, **broker** or **agent**, please remind your customers, clients or principals, as applicable, that the Prospectus is available online at the website addresses above.

Please refer to the section headed "How to apply for Hong Kong Offer Shares" in the Prospectus for further details of the procedures through which you can apply for the Hong Kong Offer Shares electronically.

Your application must be for a minimum of 100 Hong Kong Offer Shares and in one of the numbers set out in the table. You are required to pay the amount next to the number you select.

No. of Hong Kong Offer Shares applied for	Amount payable on application <i>HK\$</i>	No. of Hong Kong Offer Shares applied for	Amount payable on application <i>HK\$</i>	No. of Hong Kong Offer Shares applied for	Amount payable on application <i>HK\$</i>	No. of Hong Kong Offer Shares applied for	Amount payable on application <i>HK\$</i>
100	15,252.17	2,500	381,304.07	30,000	4,575,648.81	600,000	91,512,976.20
200	30,504.33	3,000	457,564.88	40,000	6,100,865.08	700,000	106,765,138.90
300	45,756.49	3,500	533,825.70	50,000	7,626,081.35	800,000	122,017,301.60
400	61,008.65	4,000	610,086.51	60,000	9,151,297.62	900,000	137,269,464.30
500	76,260.82	4,500	686,347.33	70,000	10,676,513.89	1,000,000	152,521,627.00
600	91,512.98	5,000	762,608.14	80,000	12,201,730.16	1,500,000	228,782,440.50
700	106,765.14	6,000	915,129.76	90,000	13,726,946.43	1,949,600(1)	297,356,164.00
800	122,017.30	7,000	1,067,651.39	100,000	15,252,162.70		
900	137,269.47	8,000	1,220,173.02	200,000	30,504,325.40		
1,000	152,521.63	9,000	1,372,694.64	300,000	45,756,488.10		
1,500	228,782.45	10,000	1,525,216.27	400,000	61,008,650.80		
2,000	305,043.25	20,000	3,050,432.54	500,000	76,260,813.50		

<sup>&</sup>lt;sup>(1)</sup> Maximum number of Hong Kong Offer Shares you may apply for.

No application for any other number of Hong Kong Offer Shares will be considered and any such application is liable to be rejected.

# APPLICATION FOR LISTING ON THE STOCK EXCHANGE

The Company has applied to the Listing Committee of the Stock Exchange for the granting of the listing of, and permission to deal in, our H Shares to be issued pursuant to the Global Offering (including any additional H Shares which may be issued pursuant to the exercise of the Over-allotment Option).

# STRUCTURE OF THE GLOBAL OFFERING

The Global Offering comprises:

- the Hong Kong Public Offering of initially 3,899,300 H Shares (subject to reallocation) representing approximately 9.0% of the total number of Offer Shares initially available under the Global Offering, and
- the International Offering of initially 39,425,500 H Shares (subject to reallocation and the Over-allotment Option) representing approximately 91.0% of the total number of Offer Shares initially available under the Global Offering.

The allocation of the Offer Shares between the Hong Kong Public Offering and the International Offering will be subject to reallocation as described in the section headed "Structure of the Global Offering" in the Prospectus.

In particular, Offer Shares may be reallocated from the International Offering to the Hong Kong Public Offering to satisfy valid applications under the Hong Kong Public Offering. In accordance with Guidance Letter HKEX-GL91-18 issued by the Stock Exchange, if such reallocation is done other than pursuant to clawback mechanism as described in the section headed "Structure of the Global Offering – the Hong Kong Public Offering – Reallocation" in the Prospectus, the maximum total number of Offer Shares available under the Hong Kong Public Offering shall be 7,798,600 Offer Shares, representing not more than twice the number of Offer Shares initially available under the Hong Kong Public Offering and the final Offer Price shall be fixed at the bottom end of the Offer Price range (i.e. HK\$133.00 per Offer Share) stated in the Prospectus.

In connection with the Global Offering, our Company is expected to grant the Over-allotment Option to the International Underwriters, exercisable by the Joint Global Coordinators (on behalf of the International Underwriters). Pursuant to the Over-allotment Option, the International Underwriters will have the right, exercisable by the Joint Global Coordinators (on behalf of the International Underwriters) at any time from the Listing Date until 30 days after the last day for lodging applications under the Hong Kong Public Offering (which is Sunday, March 21, 2021), to require our Company to issue up to an aggregate of 6,498,700 additional H Shares, representing not more than 15% of the total number of Offer Shares initially available under the Global Offering, at the Offer Price under the International Offering to, cover over-allocations (if any) in the International Offering.

# PRICING

The Offer Price will not be more than HK\$151.00 per Offer Share and is expected to be not less than HK\$133.00 per Offer Share, unless otherwise announced, as further explained in the section headed "Structure of the Global Offering" in the Prospectus. Applicants under the Hong Kong Public Offering must pay, on application, the maximum Offer Price of HK\$151.00 per Offer Share plus brokerage of 1.0%, SFC transaction levy of 0.0027% and Stock Exchange trading fee of 0.005%, amounting to a total of HK\$15,252.17 for one board lot of 100 H Shares. **Prospective investors should be aware that the Offer Price to be determined on the Price Determination Date may be, but is not expected to be, lower than the minimum Offer Price stated in the <b>Prospectus**.

# **EXPECTED TIMETABLE**

Hong Kon	ng Public Offering commences
	e for completing electronic applications under eIPO White Form service through one of the vays:
(1)	the <b>IPO App</b> , which can be downloaded by searching " <b>IPO App</b> " in App Store or Google Play or downloaded at <u>www.hkeipo.hk/IPOApp</u> or <u>www.tricorglobal.com/IPOApp</u> ; or
(2)	the designated website at <u>www.hkeipo.hk</u> 11:30 a.m. on Friday, February 19, 2021
Applicatio	on lists open
the <b>HK</b> internet and (b)	e for (a) completing payment for <b>eIPO White Form</b> applications by effecting banking transfer(s) or PPS payment transfer(s) giving <b>electronic application instructions</b> CC12:00 noon on Friday, February 19, 2021
Applicatio	on lists close February 19, 2021
Expected	Price Determination Date
of intere applicat basis of be publi <u>www.jo</u>	ment of the Offer Price, the level of indications est in the International Offering, the level of ions in the Hong Kong Public Offering and the allocations of the Hong Kong Offer Shares to ished on the website of our Company at <u>inn-lab.com</u> and the website of the Stock ge at <u>www.hkexnews.hk</u> on or before Thursday, February 25, 2021
be avail the sect Shares -	<ul> <li>allocations in the Hong Kong Public Offering to able through a variety of channels as described in ion headed "How to Apply for Hong Kong Offer</li> <li>(D) Publication of Results" in the Prospectus</li> <li></li></ul>
availabl at <u>www</u>	allocations in the Hong Kong Public Offering will be e at the "IPO Results" function in the <b>IPO App</b> or <b>.tricor.com.hk/ipo/result</b> or <b>www.hkeipo.hk/IPOResult</b> search by ID" function
	February 25, 2021

Dispatch of H Share certificates and <b>HK eIPO White Form</b> e-Auto Refund payment instructions/refund checks	
on or before	Thursday,
	February 25, 2021
Dealings in the H Shares on the Stock Exchange expected to commence at	

Note:

(1) All dates and times refer to Hong Kong dates and times.

#### SETTLEMENT

Subject to the granting of the listing of, and permission to deal in, the H Shares on the Stock Exchange and our compliance with the stock admission requirements of HKSCC, the H Shares will be accepted as eligible securities by HKSCC for deposit, clearance and settlement in CCASS with effect from the Listing Date or any other date as determined by HKSCC. Settlement of transactions between Exchange Participants (as defined in the Listing Rules) is required to take place in CCASS on the second Business Day after any trading day. All activities under CCASS are subject to the General Rules of CCASS and CCASS Operational Procedures in effect from time to time. Investors should seek the advice of their stockbroker or other professional advisor for details of the settlement arrangements as such arrangements may affect their rights and interests. All necessary arrangements have been made enabling the H Shares to be admitted into CCASS.

## ELECTRONIC APPLICATION CHANNELS

#### HK eIPO White Form service

You may submit your application through the **HK eIPO White Form** service in the **IPO App** or on the designated website at <u>www.hkeipo.hk</u> (24 hours daily, except on the last day for applications) from 9:00 a.m. on Tuesday, February 16, 2021 until 11:30 a.m. on Friday, February 19, 2021 and the latest time for completing full payment of application monies in respect of such applications will be 12:00 noon on Friday, February 19, 2021, the last day for applications, or such later time as described in the section headed "How to Apply for Hong Kong Offer Shares – (C) Effect of Bad Weather and/or Extreme Conditions on the Opening and Closing of the Application Lists" in the Prospectus.

## **CCASS EIPO service**

CCASS Clearing/Custodian Participants can input electronic application instructions at the following times on the following dates: <sup>(Note)</sup>

Tuesday, February 16, 2021	—	9:00 a.m. to 8:30 p.m.
Wednesday, February 17, 2021	_	8:00 a.m. to 8:30 p.m.
Thursday, February 18, 2021	_	8:00 a.m. to 8:30 p.m.
Friday, February 19, 2021	_	8:00 a.m. to 12:00 noon

CCASS Investor Participants can input **electronic application instructions** from 9:00 a.m. on Tuesday, February 16, 2021 until 12:00 noon on Friday, February 19, 2021 (24 hours daily, except on Friday, February 19, 2021, the last day for applications).

The latest time for inputting your **electronic application instructions** will be 12:00 noon on Friday, February 19, 2021 or such later time as described in the section headed "How to Apply for Hong Kong Offer Shares – (C) Effect of Bad Weather and/or Extreme Conditions on the Opening and Closing of the Application Lists" in the Prospectus.

*Note:* The times are subject to change as HKSCC may determine from time to time with prior notification to CCASS Clearing/Custodian Participants and/or CCASS Investor Participant.

The application for the Hong Kong Offer Shares will commence on Tuesday, February 16, 2021 through Friday, February 19, 2021. All application monies will be held in separate bank account(s) with the receiving banks or other bank(s) in Hong Kong licensed under the Banking Ordinance (Chapter 155 of the Laws of Hong Kong) after the closing of the application lists and the refund monies, if any, will be returned to the applicants without interest on or before Thursday, February 25, 2021. Investors should be aware that the dealings in the H Shares on the Stock Exchange are expected to commence on Friday, February 26, 2021.

Please refer to the sections headed "Structure of the Global Offering" and "How to Apply for Hong Kong Offer Shares" of the Prospectus for details of the conditions and procedures of the Hong Kong Public Offering.

Application for the Hong Kong Offer Shares will only be considered on the basis of the terms and conditions set out in the Prospectus, and in the IPO App or on the designated website at www.hkeipo.hk for the HK eIPO White Form service.

## **PUBLICATION OF RESULTS**

The Company expects to announce the final Offer Price, the level of indications of interest in the International Offering, the level of applications in the Hong Kong Public Offering and the basis of allocation of the Hong Kong Offer Shares on Thursday, February 25, 2021 on the Company's website at **www.joinn-lab.com** and the website of the Stock Exchange at **www.hkexnews.hk**.

The results of allocations and the Hong Kong identity card/passport/Hong Kong business registration numbers of successful applicants under the Hong Kong Public Offering will be available through a variety of channels at the times and date and in the manner specified in the section headed "How to Apply for Hong Kong Offer Shares – (D) Publication of Results" in the Prospectus.

If an application is rejected, not accepted or accepted in part only, or if the Offer Price as finally determined is less than the maximum Offer Price of HK\$151.00 per Offer Share (excluding brokerage, SFC transaction levy and Stock Exchange trading fee payable thereon) paid on application, or if the conditions of the Global Offering as set out in the section headed "Structure of the Global Offering – Conditions of the Global Offering" in the Prospectus are not satisfied or if any application is revoked, the application monies, or the appropriate portion thereof, together with the related brokerage, SFC transaction levy and Stock Exchange trading fee, will be refunded, without interest or the check or banker's cashier order will not be cleared.

No temporary document of title will be issued in respect of the Offer Shares. No receipt will be issued for sums paid on application. H Share certificates will only become valid at 8:00 a.m. on Friday, February 26, 2021, provided that the Global Offering has become unconditional in all respects at or before that time. Investors who trade H Shares on the basis of publicly available allocation details or prior to the receipt of H Share certificates or prior to the H Share certificates becoming valid do so entirely at their own risk. Assuming that the Hong Kong Public Offering becomes unconditional at or before 8:00 a.m. in Hong Kong on Friday, February 26, 2021, it is expected that dealings in the H Shares on the Stock Exchange will commence at 9:00 a.m. on Friday, February 26, 2021. The H Shares will be traded in board lots of 100 H Shares each and the stock code of the H Shares will be 6127.

This announcement is available for viewing on the website of the Company at <u>www.joinn-lab.com</u> and the website of the Stock Exchange at www.hkexnews.hk.

On behalf of the Board of Directors JOINN Laboratories (China) Co., Ltd. Yuxia FENG Chairperson

Hong Kong, Tuesday, February 16, 2021

As at the date of this announcement, the Board of Directors of the Company comprises Ms. Yuxia FENG as the Chairperson and executive Director, Mr. Conglin ZUO, Mr. Dapeng GAO, Ms. Yunxia SUN, Dr. Dalin YAO as executive Directors, Mr. Xiaolei GU as a non-executive Director, and Mr. Mingcheng SUN, Dr. Yonggong ZHAI, Mr. Xiaojie OU and Mr. Fan ZHANG as independent non-executive Directors.